



We make people and buildings cleaner, healthier and safer in every place we touch!

## MAINTENANCE MINUTE

### Savings on the Wall: By the Numbers

*Are you losing money with your RTU?*

When looking to save money, look no further than the space on your janitor's closet wall. Dilution control dispensers can add up to some big financial savings, as well as providing environmental advantages, and improving safety measures.



Get details of our ChemiCenter II Dilution Control Dispenser

Concentrates, when properly diluted, can be extremely cost-effective. As an example, a single container of concentrated [ChemiCenter II #1 Glass Cleaner](#) dispensed in our [ChemiCenter Dilution Control System](#) makes a total of 155.2 liters of glass cleaner. The manufacturer's published price for our refill is \$100, translating into a **cost of .645 per liter of usable window cleaner.**

**Compare that cost to a Walmart online purchase of Windex® Original Glass Cleaner.** The online cost for a 2-liter refill bottle of Windex is \$5.44 for the ready-to-use product. Therefore, the **cost per liter is \$2.72** with 155 liters adding up to \$421.60.

**Using our concentrated glass cleaner, you save \$321.60 with each refill!**

Product	Price	Amount of use product	Cost per liter	Cost for 155 liters
ChemiCenter II #1 Glass Cleaner	\$100* for single refill container	155.2 liters	.645	\$99.97
Online Windex at Walmart	\$5.44** for 2 liters	2 liters	\$2.72	\$421.60

Similar savings can be realized with bathroom cleaners. Our concentrated [ChemiCenter II #5 Non-Acid Bathroom Cleaner](#) costs approximately \$100 and makes a total of 5,248 ounces of bathroom cleaner, or **\$.019 per ounce.**

Compare that to an online purchase of **Scrubbing Bubbles Foaming Bathroom Cleaner** at Home Depot priced at \$2.77 for a 32 ounce container, or **\$.086 per ounce.** You would need to purchase **164 bottles of product** (to add up to 5,248 ounces) for a total investment of just over \$453.

Product	Price	Amount of use product	Cost per ounce	Cost for 5,248 ounces
ChemiCenter II #5 Non-Acid Bathroom Cleaner	\$100* for single refill container	41 gallons (5,248 ounces)	\$.019	\$100***
Online Home Depot Scrubbing Bubbles	\$2.77** for 32 ounces	32 ounces	\$.0865	\$453.95***

*\*manufacturer's published price \*\*online price, 7/2016 \*\*\*some rounding for simplicity*

**Other advantages of using a dilution control system** with concentrates include:

- Shipping and packaging savings
- Improved worker safety
- More accurate dilution ratios
- Closed systems assure virtually no contact with the chemicals
- Storage space-savings
- Discourages employee pilfering of chemicals

**Want to know more about how dilution control systems can save you time and money?** Give us a call today at 800.933.4824

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